

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM – SELF-CONTAINED ROTARY SNOW BLOWER, WHEEL LOADER MOUNT

BACKGROUND:

Public Works uses two large snow blowers to remove snow from city streets and airport runways. These large snow blowers are critical equipment for the City’s snow removal operation during and after large snow events. The snow blowers are self-powered and can be mounted to any of the City’s existing wheel loaders. The snow blowers are also used to load dump trucks with snow from the large piles that accumulate from plowing operations.

One of these snow blowers is a 34-year old Fair Mfg. Snow Blower. Due to the extensive amount of use during the last snow season it was approved for replacement in the FY 2019/20 budget. **There is replacement funding in the amount of \$81,960 to pay for a new unit.**

Bids were solicited for a new snow blower along with the option to trade in the old one to be replaced. Bids and trade-in offers were received from dealers as follows:

Bidder	Make	Model	Year	Trade-in	Bid
Fair Mfg. Inc. Yankton SD	Snocrete	842D	2019	\$4,000	\$85,421
Kodiak America Burley, ID	Kodiak	LMSC- 3640	2019	\$1,000	\$93,890
Kodiak America Burley, ID	Kodiak	LMSC 3636	2020	\$1,000	\$102,400
Murphy Tractor Des Moines	RPM Tech	RPM 217	2020	0	\$109,751
Mid-Iowa Solid Waste Equipment Des Moines	Larue	D35	2020	\$1,500	\$140,895

The low bid is from Fair Mfg. Inc., of Yankton, South Dakota for the Snocrete 842D for \$85,421. The price with Fair’s \$4,000 trade-in offer for the City’s 1985 snow blower is \$81,421.

ALTERNATIVES:

1. Approve the report of bids and award a contract to Fair Mfg. Inc. of Yankton, SD for one Snocrete 842D for \$85,421, and accept Fair's \$4,000 offer for trade-in of the City's 1985 Fair snow blower, for a price with trade-in of \$81,421.
2. Reject the bids.

CITY MANAGER'S RECOMMENDED ACTION:

The Public Works staff and Fleet Director have evaluated the bids received. City staff is confident the purchase of the Snocrete 842D will provide the City with exceptional service at the best price.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.